

## **NASHVILLE METROPOLITAN TRANSIT AUTHORITY (MTA)**

### **NOTICE OF INTENT TO SOLE SOURCE BOARD APPROVAL**

On November 16, 2023, the board approved continuing Allied Universal security services for an additional 18-month term. This sole source procurement will allow time to receive the contracted consultant, Tiger Marine Technology's, security recommendations and implement a new security services contract following the competitive process.

The approved \$1,936,272 procurement will be funded through the regular operating budget.

# Nashville Metropolitan Transit Authority

of Nashville & Davidson County, Tennessee

## Board Action Item

Item Number:	M-A-23-040	Meeting Date:	11/16/2023
Item Title:	Allied Universal Service Extension		

### BACKGROUND:

On October 17, 2013, the Board gave the agency authority to enter a professional service contract with US Security, now known as Allied Universal, with an initial five-year term with a not to exceed the amount of \$1.2M per year. In addition, the Board also approved the five-year option term that was exercised at the end of the initial term and an annual contract value of \$1,260,000 per year.

Allied Universal has been integral in ensuring the security of our organization, employees, and assets during this ten-year period. Since the inception of our partnership, Allied Universal has consistently demonstrated a commitment to excellence and a dedication to providing top-tier security services. Our current contract with Allied Universal expired in October 2023. Typically, the agency would issue a solicitation for a security services contract. However, at the September board meeting, the Board granted the agency permission to conduct a comprehensive review of the agency's security procedures, operations, communication, and technology to develop and implement a comprehensive plan to improve and enhance the customer and employee experience and foster coordination with supportive service agencies that can provide appropriate assistance to customers in need with Marine Tiger Technologies. The firm is required to provide recommendations at the 12-month milestone. The agency will use the provided information to develop the scope of work to initiate a competitive procurement for a new security services contract.

Meanwhile, to maintain the security services at WeGo's facilities, the agency requests a continuation of Allied Universal services for 18 months. This sole-source procurement will allow time to receive Marine Tiger's recommendations and implement a new security services contract following the competitive process.

The agency proposes a rate increase to ensure the wages of the officers who guard our facilities remain competitive in today's ever-changing security landscape. A pay increase for our contracted security officers is justifiable and crucial for our organization's continued success and security. It will motivate our security officers, improve our ability to attract and retain top talent, and ultimately enhance the safety and well-being of all stakeholders.

The rate increase will raise our security fee to \$1,825,408. We are also including the security fees for the new Dr. Ernest Rip Patton Jr. North Nashville Transit Center in North Nashville of \$110,864 for securing the facility 24 hours a day for the last half of the fiscal year upon its opening.

### RECOMMENDATION:

Staff requests the Board to provide the Chief Executive Officer the authority to enter into a sole source contract with Allied Universal for \$1,936,272 for an 18-month term. The project will be funded through the regular operating budget.

### APPROVED:

  
Board Secretary

11/16/2023

Date